

GSA Fleet Value Proposition







Right Vehicle

Right Price

Great Service

and the data required to effectively and efficiently manage a fleet.



Contact Vehicle Purchasing

• 703-605-CARS (2277)

Email us at vehicle.buying@gsa.gov

Program Management Team

- ANGIE TAYLOR
- CONNIE COLE
- DANA MAYKISH
- LISSET RAMIREZ
- LYNN HENDERSON
- NORMAN BRYAN 1611 export

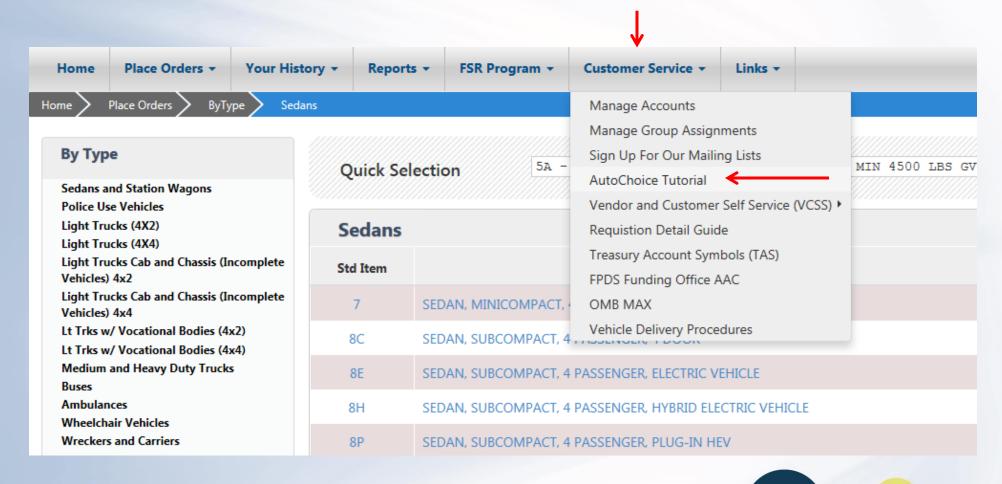


GSA Office of Fleet Management Vehicle Purchasing Division

- Contracts are awarded using full and open competition directly with the Original Equipment Manufacturers (OEMs) and their representative suppliers/dealers
- According to 41 C.F.R. § 101-26.501, GSA is the mandatory source of supply for the purchase of all new non-tactical vehicles for all federal executive agencies and the Department of Defense
- We leverage the government's buying power to purchase more than \$1 billion in vehicles and automotive products annually at significant savings for customer agencies



AutoChoice Tutorial available on AutoChoice Website under Customer Service Drop Down menu.





Vehicle Purchasing Overview

- AutoChoice is the on-line vehicle ordering system used to y a vehicle
- There are 4 methods available to buy a vehicle:

1. Special Order Program (SOP)

- Alternative Fuel Vehicles (AFVs)
- Ambulances
- Buses
- Emerging Technology (Electric)
- Light Trucks (Pickup trucks, SUVs, and vans)
- Light Trucks with Vocational Bodies
- Medium and Heavy Trucks
- Police Use Vehicles
- Sedans and Station Wagons
- Wheelchair Vans
- Wreckers and Carriers

2. Multiple Award Schedule (MAS)

- Aerial Devices and Digger Derricks
- Charging Stations
- Construction and Road Maintenance Equipment
- Fire Trucks
- Low Speed Vehicles
- Mobile Command Centers
- 3. Non-Standard Program
- 4. Express Desk Program



AutoChoice Enhancements

- Increased security
- New user permissions
- Ability to save incomplete orders for 14 calendar days
- New report fields
- 50 state emission and low green house gas identifiers
- Display of estimated shipment date
- Mobile-friendly design
- Improved navigation and work flow
- The look may be new, but the over-all process remains the same.

AutoChoice Features

- Configure vehicles and choose optional equipment.
- View side by side comparisons of vehicle models from vendors.
- Calculate total price.
- Agency Fleet Managers can grant or deny users within their agency ordering rights.
- View miles per gallon fuel ratings and green house gas rating.
- Saves you time.



Benefits of Using AutoChoice

- Submit your vehicle requisition orders online.
- Check vehicle order status online.
- Professional Engineering Services available, such as contracting and purchasing support.
- Dedicated Customer Support Team available at 703-605-CARS (2277) and <u>vehicle.buying@gsa.gov</u>



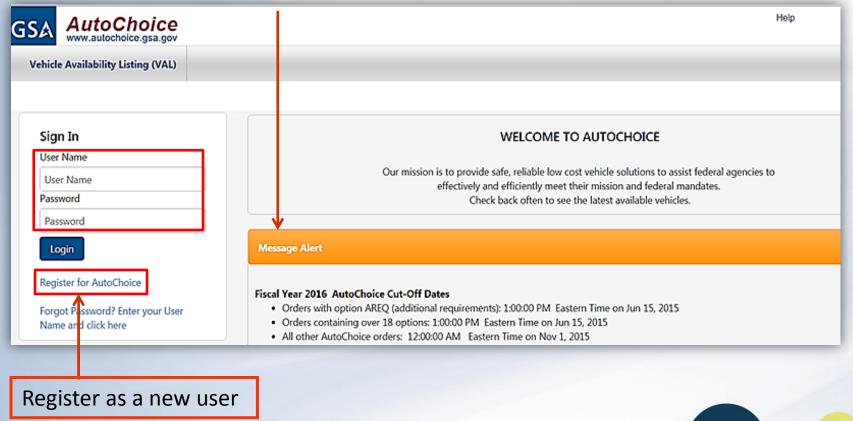
Access AutoChoice

autochoice.gsa.gov

Current AutoChoice users should log in using their existing account.

New users will need to self-register.

Message Alert



FedFleet 2017

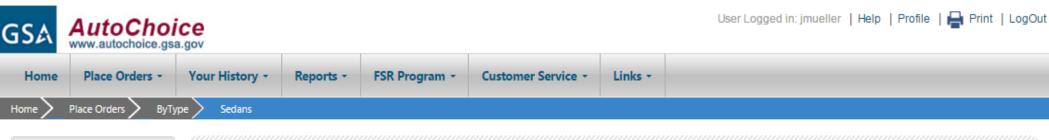


AutoChoice User Rights

- When you register for AutoChoice, you are automatically granted Level 2 rights that allows you to view and create pending orders
- Level 2 rights does not mean that you are granted the right to execute orders to GSA
- User rights are granted by your Agency Fleet Manager or their designee.
- If you are unsure of your Agency Fleet Manager or designee, contact vehicle.buying@gsa.gov
- Agency Headquarters rights can only be granted by GSA Fleet. I
- f you are an Agency-level Fleet Manager, please contact your GSA Fleet Customer Care Representative or email vehicle.buying@gsa.gov.



Home Page



By Type

Ambulances Wheelchair Vehicles Wreckers and Carriers

Sedans and Station Wagons
Police Use Vehicles
Light Trucks (4X2)
Light Trucks (4X4)
Light Trucks Cab and Chassis
(Incomplete Vehicles) 4x2
Light Trucks Cab and Chassis
(Incomplete Vehicles) 4x4
Lt Trks w/ Vocational Bodies
(4x2)
Lt Trks w/ Vocational Bodies
(4x4)
Medium and Heavy Duty
Trucks
Buses

Quick Selection 5A - 4X4 SUV, SUBCOMPACT, 2 DR, 4 PASS, MIN 4500 LBS GVWR To

Scaai	
Std Item	Description
7	SEDAN, MINICOMPACT, 4 PASSENGER
8C	SEDAN, SUBCOMPACT, 4 PASSENGER, 4 DOOR
8E	SEDAN, SUBCOMPACT, ELECTRIC VEHICLE
8H	SEDAN, SUBCOMPACT, HYBRID ELECTRIC VEHICLE
8P	SEDAN, SUBCOMPACT, PLUG-IN HEV
9C	SEDAN, COMPACT, 5 PASSENGER, 4 DOOR, 4 CYL ENGINE
9H	SEDAN, COMPACT, HYBRID ELECTRIC VEHICLE
10B	SEDAN, MIDSIZE, 5 PASSENGER, 4 DOOR
10H	SEDAN, MIDSIZE, HYBRID ELECTRIC VEHICLE
11B	SEDAN, LARGE, 5 PASSENGER, 4 DOOR

Related Sites
GSA Vehicle Buying
Federal Vehicle Standards
FedFMS
GSA
Information about 508 Compliance

Sedans

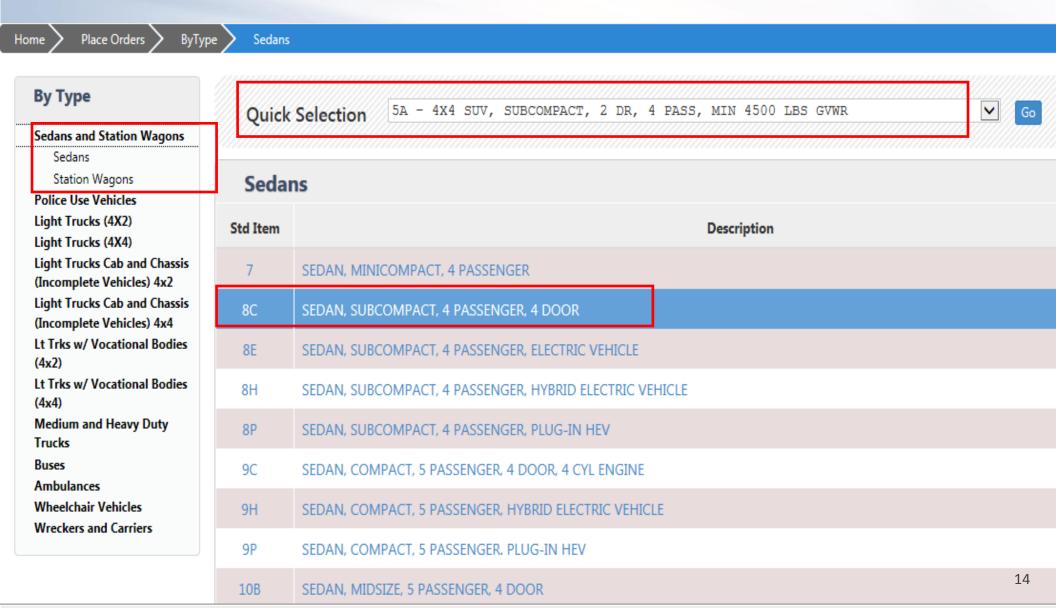
Office of Fleet Management Vehicle Purchasing Division (703)605-CARS (2277) vehicle.buying@gsa.gov

Contact Information

Vehicle Selection

Start your order by using one of the two methods to select a vehicle:

- Quick Selection if you already know the standard item number
- By Type expand categories to view types of vehicles available



View Vehicle Specifications

Easily compare GSA minimum standards and vendor offerings for each model

Minimum Requirements

Options

Compare Prices

Other Features

Clarifications

Emissions

Vendor Performance

Minimum Requirements

Next »

8C - SEDAN, SUBCOMPACT, 4 PASSENGER, 4 DOOR

GSA Components	GSA Min Req	CRUZE	ELANTRA GLS	FOCUS	FORTE
Body/Chassis					
PASSENGER COMPARTMENT VOLUME - cu ft		94	95.8	90.7	96.2
TRUNK VOLUME - cu ft		13.9	14.4	13.2	14.9
TRIM LEVEL		LS	S	SE	LX
MFG. MODEL CODE		1BR69	47403	P3F	C3422
WHEELBASE		106	106.3	104.3	106.3
BASE CURB WEIGHT w/ GSA min reqmts - lbs		TBD	2767	2642	2849
BODY STYLE		Trunk	SEDAN	Trunk	Trunk
Engine Minimums					
ENGINE TYPE - Cylinders / Liters		4/1.4 Turbo	4 / 2.0	2.0L GDI I4 FLEX FUEL	4/2.0
HORSEPOWER		153	147	160	147

SPARE TIRE (Mini Spare v. Inflator Kit)

Minimum Requirements

Options

Compare Prices

Other Features

GSA Min Reg

Clarifications

FUSION

Emissions

MALIBU

Vendor Performance

OPTIMA

Minimum Requirements

GSA Components

Next »

SONATA

9C - SEDAN, COMPACT, 5 PASSENGER, 4 DOOR, 4 CYL ENGINE

Tires and Wheels											
TIRE PRESSURE MONITORING SYSTEM	Comply	comply	Comply	COMPLY							
TIRES	16" ALLOY	P205/65R16 AS	205/65R16	P205/65 R16							
COMPACT SPARE TIRE	MINI SPARE	COMPLY	Comply	TIRE REPAIR KIT							



Selection of Vehicle Options and Equipment

Select optional equipment to add to base model

Options

8C - SEDAN, SUBCOMPACT, 4 PASSENGER, 4 DOOR **Quantity of Vehicles Per Order** 1 Check the boxes below to add Optional Equipment Option Quantity Body/Chassis **HB** - HATCH BACK Engines DE1 - Decreased Power Engine Alternative Fuel E85 - ETHANOL FLEXIBLE FUEL **Engine Accessories** OLS - OIL LIFE SYSTEM EH - ENGINE BLOCK HEATER, OEM Fuel SFE - FUEL ECONOMY PACKAGE Exterior

RM6 - MIRRORS-EXTERIOR REARVIEW HEATED AND REMOTE CONTROLLED

Price Comparison

- -AutoChoice configures the vehicle based on the options selected.
- -AutoChoice calculates the vehicle's price based upon the options.
- -The Green Leaf icon indicates a base vehicle with low greenhouse gas emissions.
- -The AFV icon indicates a base vehicle designed for use with alternative fuels.

Minimum Requirements

Options

Compare Prices

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Clarifications

Emissions

Vendor Performance

Compare Prices

« Previous

8C -SEDAN, SUBCOMPACT, 4 PASSENGER, 4 DOOR

Note:

Incl. (Includes) = The selected option is part of a package that includes the listed options.

Req. (Requires) = In order to get the selected option, you must also select from the listed required options.

Excl. (Excludes) = The selected option cannot be ordered with the listed options.



Alternative Fuel Vehicles



= CARB adherent States will receive gasoline instead of E85.

Vendor	RP AUTOMOTIVE 🥖	FORD	Hendrick Dynamics	GM 💋		
Model Picture			Ton real			

Price Comparison (Continued)

A cost breakdown is provided plus the total price per vehicle including optional equipment and GSA surcharge Select your model by clicking on the "Select Model" button

*Not all options are available for every model.

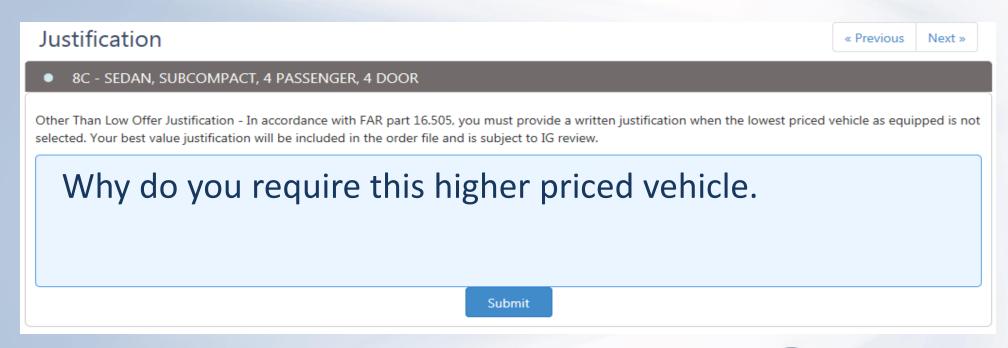
+ Vehicle Options				
AEB	N/A	N/A	N/A	3,158.00 Incl. BSDS FCAS LDAS RCTA
+Additional Required Vehicle (G)	0.00	0.00	0.00	0.00
Total Vehicle Options (B)	0.00	0.00	0.00	3,158.00
=Subtotal Unit Price (A+B+G)	14,165.00	14,500.00	17,313.00	18,547.00
Quantity(C)	1	1	1	1
=Sub- Totals (A+B+G)*C	14,165.00	14,500.00	17,313.00	18,547.00
+ Order Options				
Total Order Options \$ (D)	0.00	0.00	0.00	0,00
= Total Price ((A+B+G)*C)+D	14,165.00	14,500.00	17,313.00	18,547.00
+ GSA Surcharge	141.65	145.00	173.13	185.47
= Total Selling Price(F)	14,306.65	14,645.00	17,486.13	18,732.47
Estimated Unit Selling Price \$ (F/C)	14,306.65	14,645.00	17,486.13	18,732.47
	Select Model	Select Model	Select Model	Select Model

ITEM 50 BRAND C BRAND A BRAND B \$21,295 \$22,971 \$26,724 **BASE PRICE** \$1,010 \$1,450 **L6** NA **TOTAL** \$24,421 \$21,295 \$27,734 **PRICE**

Federal Acquisition Regulations 16.505 Justification for Selecting Other than Low Offer

A written justification is required when the lowest priced vehicle as equipped is not selected.

This justification will be included in the order file and is subject to IG review.





8C - SEDAN, SUBCOMPACT, 4 PASSENGER, 4 DOOR

Other Than Low Offer Justification - In accordance with FAR part 16.505, you must provide a written justification when the lowest priced vehicle as equipped is not selected. Your best value justification will be included in the order file and is subject to IG review.

- -GM and FORD dealers are 50 miles away. FCA next door. YES NO
- -BRAND X is more prestigious.
- -Need certain color.

YES NO

YES NO

Submit



Estimated Shipment Times

Shipment times my vary depending upon options, delivery location, and type of vehicle.

AFTER RECEIPT BY MANUFACTURER

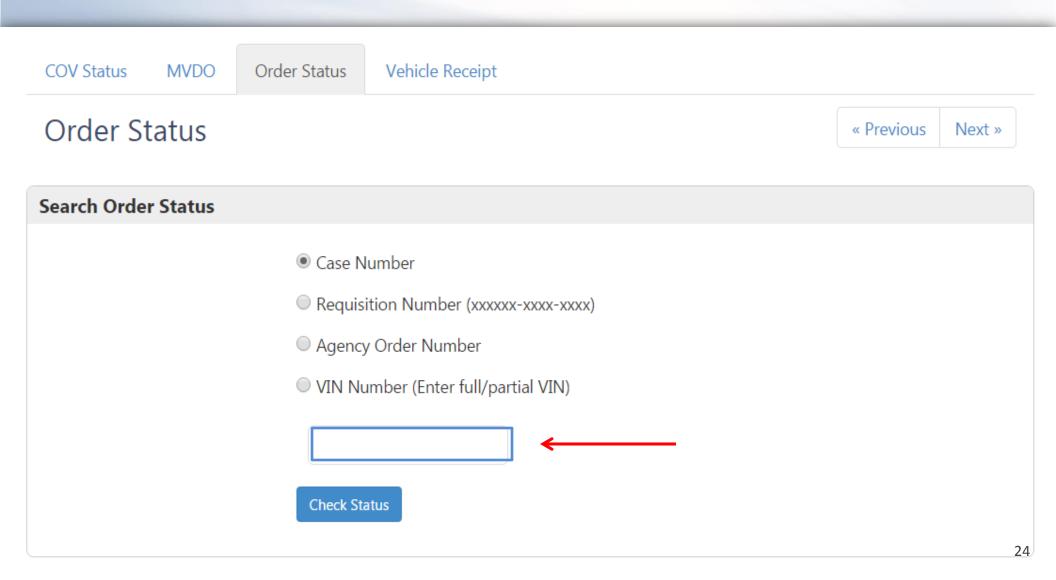
Vehicle Type	Time After Receipt of Order (ARO)
Ambulances	150-245 Days
Buses	180 Days
Light Trucks/Sedans	90 Days
Light Trucks with Vocational Bodies	150-245 Days
Medium and Heavy	150-225 Days
Wreckers	150-180 Days



Checking Order Status

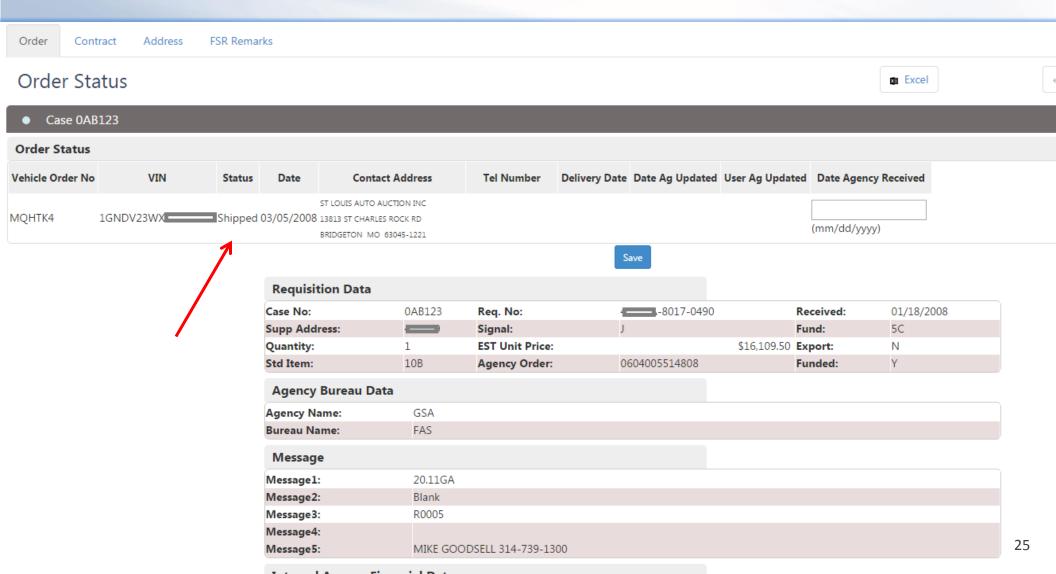
Order status information can be found under the "Your History" tab

If you select by Case Number, enter the last 5 digits of the RPN number Example RPN-N-AB123 would be entered as "AB123".



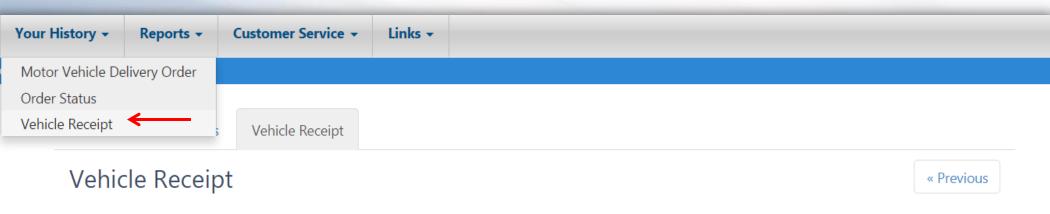
Checking Order Status

- AutoChoice receives status updates from vendors on a weekly basis.
- Shipment/Delivery information will be shown as it is made available by the vendor.



Receipt of Vehicle

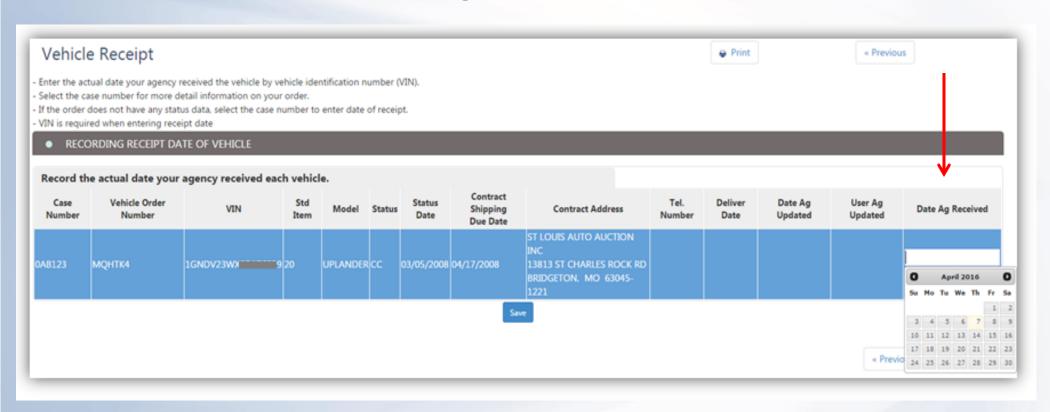
Agencies are required to document the date they receive their vehicle.



Record the actual date your agency received each vehicle.	Under "Your History"
Case Number	select "Vehicle Receipt"
Agency Order Number Requisition Number (xxxxxx-xxxx)	Search for the order you would like to update
From:	If you select by Case
To:	Number, enter the last 5 digits of the RPN number.
OR	Example RPN-N-AB123
Estimated Shipment Date Range	would be entered as
From: 04/06/2016 To: 04/13/2016	"AB123".
Proceed	2

Receipt of Vehicle

To document receipt of your vehicle, fill out the "Date Ag Received" column using the calendar.





Reports

- Build report by selecting data elements.
- Run by date range or range of case numbers.
- Save and name report for re-use.

Clear

	Agency:	47 - GSA	•		Bureau:	09 - FAS	•
	Date From (Sent to GSA):	4/2/2016			Date To (Sent to GSA):	4/7/2016	
	CaseNo From:				Case No To:		
					Case no to.		
	Select From Previous Report:	Select One					
When using the	e Check Box below Sequence number will be automatically ger	nerated for you.					
Requisitions:			Order Status:		Contract Cas		
	Agency Order Number			Uehicle Order Number		□ Contract	
	Agency Code			□ VIN		Contractor Name	
	■ Bureau Code					■ Mod Number	
	Requisition Number			Shipment Date		Estimated Unit Price	
	Case Number			Delivery Date		Actual Unit Price	
	□ Fed Mil Signal			Status Date		Order Date	
	☐ Fund Code			☐ Deliver To		Quantity	
	■ Supplemental Address			Delivery Address		Contract Shipment Date	
	☐ Date Received			□ Contact Name			
	□ Date Canceled			■ Manufacturer Phone			
	Agency Financial Data			☐ Agency Date Received			
	Requisitioner Address			User Agency Updated			
	■ Mailing Address			■ Weight Rating			
	Consignee Address			■ Fuel Type			
	□ Consignee Fax			■ GPM			
	■ Message Line			■ MPG City			
	□ Point of Contact			■ MPG Highway			
	Agency Bureau Phone			■ MPG Combined			
				■ Flex GPM			
				Flex Fuel MPG City			
				Flex Fuel MPG Highway			
				Flex Fuel MPG Combined			
			$\overline{\Box}$	□ Color			
			$\overline{}$	□ Vehicle Trim			
			$\overline{\Box}$	□ Date Agency Updated			
			$\overline{}$	User Agency Updated			
Vehicle Data:			Buyer Data:				
	Standard Item			Buyer Name			
	Standard Item Description			☐ Buyer Phone			
	■ Model						
	□ Color						
	Option Code						
tered Status by	y:	Requistion in-House		Requistion On	dered	Requistion Canceled	
Process As:	HTML •						28

28

Demo Report

Build Report Results

01/10/2017 15:55

Agency Order Number	Date Received	Vehicle Order Number	Status	Shipment Date	Manufacturer Phone	Weight Rating	Fuel Type	GPM	MPG City	MPG Highway	MPG Combined	Flex GPM	Flex Fuel MPG City	MPG	Flex Fuel MPG Combined		Vehicle Trim	Standard Item	Standard Item Description	Model
0204005050017	, 2017- 01-04		In Process	2017-06- 03												1 N1		105A	4X4 SUV, INTERMEDIATE, 4 DR, 5 PASS, MIN 5500 GVWR	
1111005001617	, 2017- 01-04	W0287701	In Process	2017-04- 04	4105100589		E85 FF	445	17	25	20	440	12	18	14		GRAND CARAVAN SE	1 20	4X2 VAN WAGON, COMPACT, 7 PASSENGER	GRCARAVAN
1111005001617	, 2017- 01-04	W0287702	In Process	2017-04- 04	4105100589		E85 FF	445	17	25	20	440	12	18	14	4 PSC	GRAND CARAVAN SE	I 20	4X2 VAN WAGON, COMPACT, 7 PASSENGER	GRCARAVAN
1111005001617	, 2017- 01-04	W0287703	In Process	2017-04- 04	4105100589		E85 FF	445	17	25	20	440	12	18	14	4 PSC	GRAND CARAVAN SE	1 20	4X2 VAN WAGON, COMPACT, 7 PASSENGER	GRCARAVAN
1111005001617	, 2017- 01-04	W0287704	In Process	2017-04- 04	4105100589		E85 FF	445	17	25	20	440	12	18	14	4 PSC	GRAND CARAVAN SE	I 20	4X2 VAN WAGON, COMPACT, 7 PASSENGER	GRCARAVAN
1111005040217	, 2017- 01-04		In Process	2017-04- 04												1 GPA		32	4X2 CARGO VAN, FULL SIZE, MIN 8,000 LBS GVWR	G2300
0101005026617	, 2017- 01-04	1	In Process	2017-06- 03												3 G1		8C	SEDAN, SUBCOMPACT, 4 PASSENGER, 4 DOOR	FOCUS



THANK YOU!!!

